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**FOUNDATION
DATA
CENTER**

*"I find the directory to be the most effective research tool in grant seeking...The time and effort saved by referring to the **Minnesota Foundation Directory™** is immeasurable."*

- Denise Overstake
Divisional Grants Coordinator
Salvation Army Northern Division

*"We are constantly referring to the **Minnesota Foundation Directory** for contact names, grant area priorities, grant amount and timing consideration. The **Minnesota Foundation Directory™** helps us to weed out many dead leads before we invest our limited time and resources on poorly targeted grants."*

- Dennis Myron
Past Director of Development
Boys & Girls Club of Minneapolis

"This is the most up-to-date and valuable tool we have found...not only is the source invaluable, but the editor has always been able to furnish our organization with necessary information promptly."

- Nick J. Maras, Ph.D.
Foundation Executive Director
Century College

Beatrice J. Capriotti, CFRE

Editor-in-Chief and Publisher

Minnesota Foundation & Corporate Grant-making Update Service™ subscribers are able to tap into Bea Capriotti's more than thirty years experience in fundraising and research. In 1972, Bea went to the IRS archives and researched and wrote the very first **Minnesota Foundation Directory™** for Macalester College.

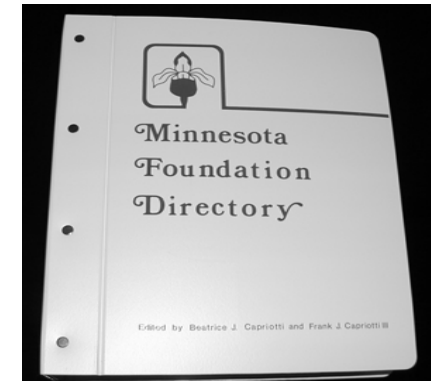
She and her son Franco co-founded the Foundation Data Center in 1975. Bea was the first woman in Minnesota to become a CFRE (Certified Fund Raising Executive - conferred by the National Society of Fund Raising Executives); In 1991 She was presented with the NSFRE's Minnesota Outstanding Professional Fundraiser Award. Bea was a 1976 *summa cum laude* graduate of Macalester College.

F.J. (Franco) Capriotti III,

Co-Editor and Publisher, Legal Counsel

While a student at Hamline University School of Law, where he obtained his Juris Doctor, *cum laude*, Franco researched IRS Microfilm and typed the first independent edition of the **Minnesota Foundation Directory™** and has remained involved with the directory's publishing and administration ever since.

In 1972, he was awarded his Bachelor of Arts degree in Psychology by Macalester College. In 1987, he formed Capriotti & Associates, International Law. He currently serves as an Adjunct Professor of Immigration Law at Northwestern School of Law of Lewis & Clark College.



*Minnesota
Foundation
Directory™*

**An unparalleled research tool
designed for Minnesota's
grantseeking organizations.**

The State's original and largest directory of
Minnesota Grantmakers in print and online.

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Minnesota Foundation Directory™

THE RESOURCE:

Originally published in 1971, the **Minnesota Foundation Directory™**, created by fundraising professionals for fundraising professionals, was the first such resource publication in the Midwest and second in the nation. It remains the original and largest resource on Minnesota giving in-print and on the Internet. The Foundation Data Center is 100% Minnesota family owned and operated.

THE DIRECTORY:

The **Minnesota Foundation Directory™** includes every foundation registered in the State and on file with the IRS. There are currently over 1,800 foundations listed in the Directory. Included in the **Minnesota Foundation Directory™** are the following sections:

- **Major Reports:** The largest section, it offers reports showing financial information, type of foundation, areas of interest, geographic range, officers, trustees and donors, and a complete detailing of *every single gift*: the recipient, state, grant amount and type of gift. Also included are foundation guidelines and deadlines as specified and published by each.
- **Summary Report of Minnesota Foundations:** An overview of all foundations with assets under \$500,000 and total grants of less than \$100,000.
- **Table of Foundation Interests:** Makes researching specific types of grant prospects easier for you.
- **Table of Substantial Contributors and Foundation Managers**
- **Table of Banks and Trust Companies as Corporate Trustees**
- **How to Use the Directory:** Details on foundations and corporate research and the grantmaking process.

WHAT SUBSCRIBERS GET...

The only things better than the **Minnesota Foundation Directory™** are the **Minnesota Foundation Directory UpDate Service™**, and **MFD ONLINE!!™**. Our Subscribers are kept abreast of the most current data available through a comprehensive array of services:

Printed UpDate for your Minnesota Foundation Directory™. With this invaluable desktop reference you can quickly find the information you need using the easy-to-use indices which are designed to simplify the researcher's task: Table of Foundation Interests; Table of Foundation Managers, Table of Banks and Trust Companies Administering Foundations, and much more.

MFD ONLINE!!™ Password Protected Website: Access all the information contained in the **Minnesota Foundation Directory™**. Plus, the website contains more information, including COMPLETE GIFT LISTS for foundations going back several years. You can compare giving patterns with the click of a mouse. We are committed to providing our subscribers with the most thorough and user-friendly searchable database on the Internet.

Annual Seminar: For over 30 years, Bea Capriotti and the Foundation Data Center have been conducting annual fundraising seminars for Minnesota's grantseeking professionals. Bea's extensive background in the grantseeking field allows her to present invaluable information to attendees from the perspective of a fundraiser. This seminar offers a forum for **Minnesota Foundation Directory™** subscribers, nonprofit organizations, and other fund raising professionals to discuss *their* interests. Fundraisers say it's one of the finest seminars presented in the industry.

Research Links: Included in our Online website, and accessible *only* to our subscribers, are direct links to Foundations & Corporate Grantmakers with interests in Minnesota.

Professional and Experienced Staff: The Foundation Data Center Staff is ready to help you with your foundation/corporation research needs throughout the year. Bea Capriotti, the Publisher, has over 40 years of experience in the field.

The *Minnesota Foundation Directory™* has earned a reputation as the best tool available to fund raisers. Written and published *by* grantseekers for grantseekers.



THE SAVINGS:

Subscribers of the **Minnesota Foundation Directory™** save invaluable staff time and research costs while insuring that:

Your proposal is sent to the correct individual.

You will be able to ask for an appropriate grant amount from the appropriate foundation.

You will know each foundation's limitations—in interest and territory.